

A black and white photograph of three business professionals in a meeting. A woman with curly hair is speaking and gesturing with her hands, while two men listen attentively. They are seated around a table with laptops and papers. Large windows in the background show a cityscape.

SGR ROUNDTABLE SESSIONS



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YOUR PEOPLE ARE THE #1 ASSET OF YOUR COMPANY.

INTRODUCTION

Welcome to the tool that will change the way you experience cultural change and personal growth in your company—The RoundTable™. The RoundTable™ Methodology is a process that promotes change from within instead of focusing on outward compliance to rules. It consists of:

- +48 values called “crucial conversations” including: Responsibility, Teamwork, Patience, Hard Work, Respect, Empathy and Hope. (see list)
- 5 easy steps to facilitate a value.
- In-person or virtual options for participants.
- Giving everyone a voice and an opportunity for a win.
- A weekly action step by participants that promotes personal growth and teaches meaningful goal setting.



“RoundTable™ brings everyone participating to the same level. The boss is able to share his stories and life experiences and learn from other employees and their experiences, while the employees are able to do the same. It brings teams closer together and, in my experience, creates an atmosphere of respect, learning and growth.”

- Cameron Yoder

ABOUT

This effective methodology has been around for over 30 years and has been used in over 100 countries. In recent years, The RoundTable™ has been used in national transformation by the John Maxwell Team in Guatemala, Paraguay, Costa Rica and the Dominican Republic. The weekly RoundTable™ creates a self-discovery process, which has been proven to bring personal transformation, as well as corporate culture change in organizations. This touches every generation and eliminates the gap.

THE VALUES

Ambition	Excellence	Patience
Attitude	Facts	Planning
Boundaries	Forgiveness	Preparation
Common Sense	Generosity	Pressure
Confrontation	Goals	Productivity
Connection	Hard Work	Resilience
Correction	Honesty	Resolving Conflict
Creativity	Hope	Respect
Criticism	Humility	Responsibility
Debt	Influence	Restraint
Dependability	Inspiration	Right Thinking
Developing People	Investing	Saving
Direction	Judgment	Self-Esteem
Emotions	Listening	Teamwork
Empathy	Motives	Transparency
Ethics	Ownership	Understanding People

“I have spent more than 40 years teaching leadership and in order to be an effective leader, you must first lead yourself well.

The materials developed by Global Priority Solutions will help people lead themselves through life successfully.”

- Dr. John C Maxwell



SAMPLE

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The Value of LISTENING

Written by Dawn Yoder

“The most basic of all human needs is the need to understand and the need to be understood. The best way to understand people is to listen to them.” – Ralph Nichols

Directions: Take turns reading the paragraphs below. As you read, underline the ideas that capture your attention

Listening goes beyond hearing. Listening is hearing to understand. Because we utilize this particular skill every day, we often take it for granted. Developing our listening abilities can have a tremendous impact on our lives. How well we listen can greatly influence our relationships and our ability to succeed.

Poor communication skills are often the cause when we fail in our personal and professional relationships. Listening is a key component of communication. When we misunderstand the people around us, it is often because we were not listening closely. This is as true when we are talking to a co-worker as when we are talking with our spouse. When we listen effectively, we improve our ability to connect with and understand the people that we interact with in our day-to-day lives.

The best kind of listening requires us to set aside internal and external distractions so that we can listen without judgment or interruption. In order to listen at this level, we have to be emotionally and mentally invested in the conversation. This means that we are fully engaged and fully present while the other person is talking. We must stop what we are doing, make eye contact, and pay attention to their words. It may sound easy, but most of us do not truly listen at this level on a regular basis.

What was your action step last week?

What were the results?

By becoming better listeners, we can greatly improve our effectiveness in our personal and professional relationships. We can also increase our ability to influence, persuade, and negotiate. We can be more effective with customers. We can collaborate more effectively with team members. We can deepen our family relationships. In every single situation and circumstance, we can benefit from listening to others.

Not only does listening affect our success and achievement, but it also affects our ability to grow. We learn because we listen. We grow because we learn. Good listeners are always seeking to learn from the people around them. They understand that they can learn something from every person they meet. If we value people and seek to understand them, we can absorb their wisdom and experience. Wisdom is earned through the continuous time and energy that we invest in listening, learning, observing, and understanding.

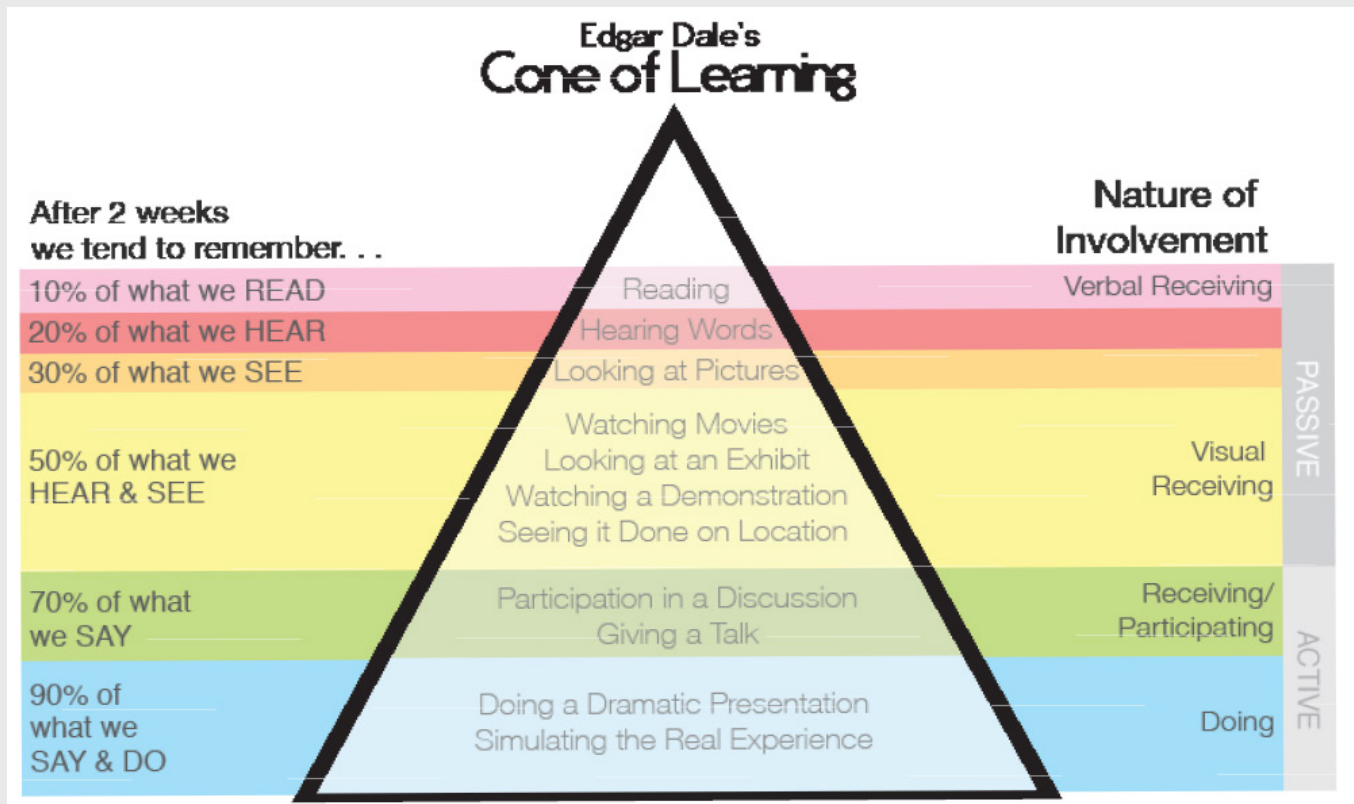
BENEFITS

If you practice the value of Listening, you will experience these benefits:

1. You will establish mutual respect with the people in your life. When you value what others say, you demonstrate that you value them and their point of view. This will create shared loyalty and trust.
2. You will develop conflict resolution skills. Even the most volatile people or

WHY IT WORKS

The RoundTable™ Methodology was created by entrepreneurs for those looking to grow themselves and their teams.



In a RoundTable™, everyone reads, everyone underlines, everyone shares, and everyone creates a weekly action step. This creates an environment where transformation can take place.

“When I apply truth to you I bring judgment. When I apply truth to myself I bring transformation.”

- Dawn Yoder



MEASURE GROWTH

Through our unique action box, week to week improvement can be measured and personal growth achieved. We will show you how!

TOOLS

THE VBL360: A cultural analysis of your company. Uncover three core strengths and two constraints that must be aligned for exponential growth.



CUSTOMIZATION AND BRANDING OF WORKBOOKS: Choose one of our time-tested workbooks or design your own! Workbooks can be customized with your campaign colors and logos.



RECOGNITION AND REINFORCEMENT: Go to the next level with our inspirational posters, certificates, peer to peer tools and more!

